



Announcing our events for the Academic Year 2021 - 2022

After much consideration it will not be possible for us to run the British Boarding Schools' Workshop (BBSW) in November 2021 as a live event. Whilst the UK is making good progress with the roadmap out of restrictions and with the vaccination programme, there is uncertainty about what the quarantine requirements will be for inbound travellers in November and those coming to the UK for a three-day event would not want to quarantine should this be required.

In addition, the hotel venue we use for the Workshops would like us to commit now to a signed contract, which is a huge financial commitment should the event not be able to run, or if delegates do not feel safe enough to commit to attending a large live event.

The BBSW virtual events we have run this academic year have worked very well, and many people have requested that they continue in some format in the future. Given that many people will not be travelling as they normally would over the coming months, BBSN can play a vital role in keeping our community connected and in regular communication.

We have set out below our plans for the next academic year and booking is now open on our website on: www.britishboarding.com



Events - Autumn Term 2021

BBSW Virtual Events will be held on:

- **Wednesday 13th to Thursday 14th October 2021**
- **Wednesday 24th to Thursday 25th November 2021**



Given that most people will not be travelling to the extent they normally would in the Autumn Term, we will be offering two BBSW Virtual events in October and November to enable us to accommodate many schools, agents, guardianships and service suppliers, so that we can support you during this key recruitment period. You are welcome to book for one or both events. There will be a wide range of recruitment markets represented by our network of quality agents at both Workshops, as well as schools from all across the UK. You can choose if your company would like to arrange meetings with either schools or agents. For each of the events there will be 50 appointments over the two days (25 per day) and appointments will run from 7.45am to 6pm UK time to allow you to speak to agents in different time zones (where applicable). You can block out times when you are not free to create your own bespoke schedule.

Price per event	Supplier/Guardianship
Price for one Zoom Room	£995 + VAT
Price for a second Zoom Room	£850 + VAT

How will the event work?

At this challenging time, it is important that suppliers/guardianships have regular communication with schools and agents. The BBSW Virtual Events in October and November will facilitate scheduled Zoom meetings over two days and each meeting will last for 20 minutes, with a 5 minute break between each. Suppliers/guardianships who choose to meet agents have their own dedicated Zoom room so they can invite other members of their team to take part in the meetings regardless of where they are located.

We will be using the BBSN portal to provide access to an event dashboard in the same way that we run the BBSW live events. From the dashboard, suppliers/guardianships will be able to access the list of participating schools or agents and view detailed profiles and staff information. All participants will have profiles on the portal, and your company will be provided with a profile template to complete which will then be available to participants.

From the event dashboard users will be able to access our electronic appointment system (EASy). On a specified date, participants will be given access to EASy so that they can block out appointment slots when they are not available and to ensure they have allocated breaks. This means you can completely tailor-make your company schedule. For two days you will be able to send invitations and messages to schools or agents to express your interest to meet. The functions then change at 10am on a specified date and users will then book appointments with schools or agents and vice versa. Appointment requests have to be accepted by the recipient to confirm it on both schedules (or declined to free up the slot again). Further details about this will be sent to participants nearer the time.

On the week of the meetings, participants who have booked to meet agents simply sign into their Zoom room using the details provided. Agents and suppliers who have booked to meet schools click on the Zoom link for those they are meeting to join them in their room. The whole process is easy and efficient and facilitates high-quality, focused meetings to enable you to develop new partnerships, catch up with existing partners and learn about markets and developments.

"We have been very impressed with the format of the BBSW Virtual Event. All worked beautifully with the Zoom rooms."
School Participant

"One word - Wow!"
School Participant

"A nice mix of catching up with people we know and a couple of good meetings with prospective new partners"
School Participant

"Today was seamless - had some great conversations with some wonderful people and the tech was hitch free all day!"
Agent Participant

"It was AMAZING and we now have so much to offer our clients and we will look forward to the next one."
Agent Participant

Benefits of attending the BBSW Virtual Events

- Easy, efficient and cost-effective way to meet British boarding schools or high-quality vetted agents
- 20-minute scheduled appointments over two days
- Quality, focused meetings in the comfort of your own office or home
- Easy for other members of your team to join the meetings wherever they are located
- Book appointments to fit in with other commitments over the two days
- Meet with agents in different time zones (where applicable) as the schedule runs from 7.45am to 6pm UK time

Events - Spring Term 2022

BBSW Live Event

Thursday 10th to Saturday 12th March 2022
Radisson Blu Edwardian Hotel at Heathrow



Our aim is to return to a live event for the BBSW in March 2022 subject to any government restrictions and quarantine requirements. We will review the situation regularly in the Autumn Term and provide regular updates. Should we not be able to run a live event we will run it as a virtual event over two days on Wednesday 9th and Thursday 10th March. Please note that places for guardianships and suppliers are limited at each live event.

Price per event	Supplier/Guardianship
Standard package *	£3225 + VAT
Premium package *	£3495 + VAT
Additional delegate - 1 Day	£225 + VAT
Additional delegate - Whole event	£495 + VAT
Extra set of appointments	£850 + VAT

B & B at Radisson Blu Edwardian	Supplier/Guardianship
Single room per night	£125 + VAT
Double/Twin room per night	£140 + VAT

* What the Packages include

Both Standard and Premium Packages include a meeting table and chairs, power socket and participation for one delegate for the whole event with meals and refreshments included (excluding B&B). The Premium Package provides space for display pop-up banners behind the table for greater visibility.

Benefits of attending the BBSW Live Events

- An enjoyable, sociable event with lots of opportunities to network at the meetings and over refreshments, drinks and dinner
- One or two representatives can attend for maximum networking opportunities
- 20-minute scheduled appointments with schools or agents
- Easy, efficient and cost-effective way to meet high quality agents without getting on a plane
- Quality, focused meetings at your own dedicated table



British Boarding Schools Network Ltd

Email: support@britishboarding.com Tel: 01202 973 500

www.britishboarding.com

Click here to
Book Now